

# SOLVING PROBLEMS. DELIVERING RESULTS.

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There's no obstacle we can't overcome **together**.



Our quick response and commitment to exceptional service cut lead time by more than 60%, resulting in reduced downtime and millions in customer savings.

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When an unfortunate situation becomes a dire one, it helps to have a reliable partner on speed dial who's up for the challenge. A power generation company suffering from issues with an HRSG tube had contacted us to source a replacement, but the requested requirements and specifications made the new tube difficult to find. Unfortunately, the tube ruptured shortly after, forcing an unexpected shutdown in one of the plant's four boilers.

The company had benefited from Ferguson Industrial's agile solutions in both emergencies and routine matters before, so they knew exactly who to bring their challenge to when disaster struck.

Due to our expertise, our commitment to going the extra mile for our customers and our ability to respond quickly, we were able to find, acquire and deliver the specified product in under 24 hours.

With our assistance, the downed boiler was operating at normal capacity within 36 hours of the initial failure, saving them millions of dollars in potential lost revenue and power generation loss.

***"[Ferguson Industrial] was able to deliver this critical HRSG tube in less than 24 hours allowing us to not skip a beat.... I am deeply impressed and grateful at the lengths [the] team went to help us out."***

**Visit us online or contact us today to benefit from our full selection of services, including:**

- 24/7 availability for immediate assistance
- 2,500+ dedicated on-call associates
- Same or next-day service through our network of distribution centers and routes
- More than 150 industrial locations established across the nation
- Extensive inventory available online or via local associates
- National reach and local expertise you can count on

# ABOUT FERGUSON INDUSTRIAL

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There's no obstacle we can't overcome **together.**



We're the total solution for quality industrial PVF products and specialized services to build, maintain and repair infrastructure for industrial facilities across the country.

Through our distinguished quality program, we serve as a true partner to our customers and remain committed to their success. Thanks to our quality program—built on the principles of quality people, products and processes—we're able to provide the services and supplies our customers need, no matter what.