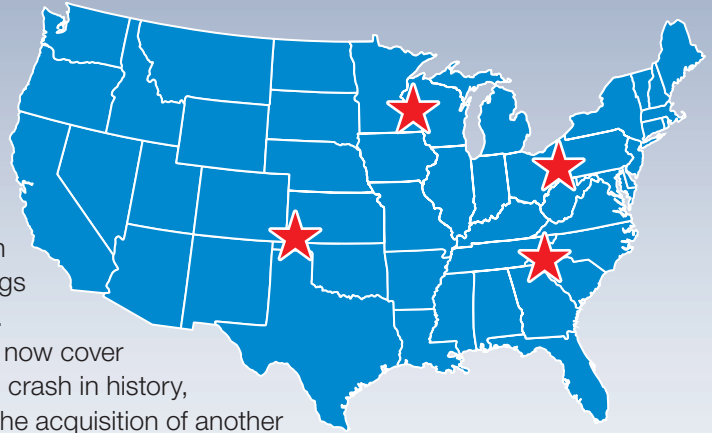


ABOUT LUKJAN

Lukjan Metal Products has been manufacturing high quality sheet metal pipe, duct and fittings to the Wholesale HVAC Industry since 1964. Lukjan started in a small garage in Conneaut, Ohio and quickly expanded into its now current flagship 250,000 square foot plant approximately 4 miles away in the same town. Seeing expanding opportunity in the southern market, Lukjan purchased a 220,000 square foot building in Kings Mountain, N.C. and began production operations, August 2006.

This greenfield operation expanded Lukjan's service footprint to now cover over twenty states. Having weathered the worst housing market crash in history, Lukjan continued its growth plans in the Midwest markets with the acquisition of another family owned business, Midwest Ducts in March 2016. This facility added another 90,000 square feet and further extended Lukjan's reach to over 25 states. Continued growth in the economy and housing market strength presented another opportunity in the Great Plains market with the purchase of a fourth facility in Sidney, Nebraska in June 2017. Another greenfield operation, Lukjan Great Plains adds another 200,000 square feet of manufacturing capacity and provides Lukjan with access to the HVAC Wholesaler market in over 30 states and Canada.

Even with its rapid growth, Lukjan remains a family owned and operated business following three simple principles established by its founders, Anatol and Natalia Lukjanczuk: **Provide the best quality product at competitive prices backed by exceptional customer service.** These same principles live on today in all aspects of our business under the leadership of Dan Lukjanczuk and Elena Lukjanczuk-Kelly.



METAL SHIPPING RACKS

Lukjan utilizes both 4' and 8' metal shipping racks for high volume duct and pipe purchases. A summary of our rack policy is as follows:

1. Racks are provided as a service to our wholesalers/distributors for the handling and storage of Lukjan product only.
2. Racks NOT returned within a reasonable timeframe will be invoiced to the wholesaler/distributor of record.
3. Racks sent to customer sites are the responsibility of the wholesaler/distributor of record and will be billed at time of shipping.
4. Racks are currently valued at **\$150.00** (4') and **\$250.00** (8') and may change based on prevailing replacement costs.

Customers are asked to contact Lukjan customer service to arrange pick-up when racks are cleared. Customers are asked to neatly stack cleared racks and provide safe and easy access for Lukjan drivers.

DAMAGED GOODS

Product **received** in damaged condition can be returned for full credit. Customers have up to 5 days from the product delivery date to contact customer service and arrange for an RMA (Return Memo

Authorization) and schedule pick-up of defective material. Credit will be issued upon inventory of returned goods.

RETURNS AND RESTOCKING

Lukjan will, at its discretion, accept returns for credit provided the product is in resalable condition and is a standard part. Custom made metal products will not be accepted. All returns are subject to a minimum **25%** restocking and handling fee. Some restock charges may be higher depending on the specific product volume.

ELECTRONIC DATA INTERCHANGE (EDI)

Lukjan utilizes EDI for ordering, acknowledgement and invoicing. Any customer interested in utilizing EDI can contact our customer service team or their Lukjan sales representative.

ELECTRONIC INFORMATION

Lukjan asks, as a business courtesy, that any electronic data provided by Lukjan to its customers (pricing, product specifications, etc.) be managed in a confidential manner.

DISCOUNTS/TERMS

Please inquire regarding discount programs for early payments.

PACKING SLIP/INVOICE

Items on Lukjan Packing Slips and Invoices match the sequential order of the customer purchase order and if requested, can include the customer part number providing easy product receiving and billing reconciliation

PRODUCT IDENTIFICATION

Lukjan provides box labeling that includes a product bar code, product description, customer name/address, customer PO#, order date, customer part number and PO sequence number.

PRODUCT CODES/PRICING

All items in the Lukjan Catalog are identified with a Lukjan Product Code. The Product Code is defined for each item to provide an accurate means to price and order product. A complete catalog price list of over 14,000 items is available on-line at lukjan.com

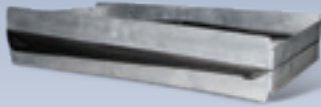
Example:

RP05xxyyzzz RP050630060 6" 30GA
5' Round Pipe, Unboxed

Where: RP05 = Round Pipe, Unboxed
xx = 06 Pipe Diameter
yy = 30 Gauge
zzz = 060 Length

LUKJAN RESERVES THE RIGHT TO MAKE ADJUSTMENTS AND/OR CHANGES TO POLICIES, PRICES AND PRODUCT AVAILABILITY AT ITS DISCRETION WITHOUT NOTICE.

DUCT AND DUCT FITTINGS (CONT.)

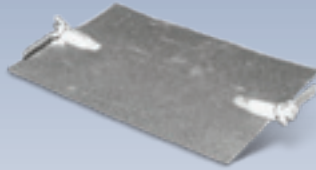


FLEXIBLE DUCT CONNECTOR

DX36_{yyxx}

yy = 08-20 (Drive dimension)
xx = 08-24 (Slip dimension)

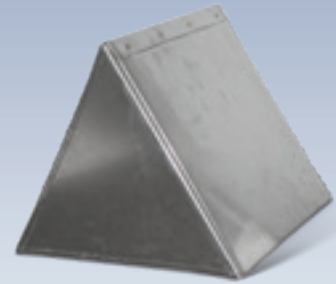
Isolates furnace vibration from duct system.



RECTANGULAR DUCT DAMPERS

DX50_{yyxx}

yy = 8, 10, 12 (Drive dimension)
xx = 08-50 (Slip dimension)



TRIANGLE BOX

DX47_{xyyyzzaa}

xx = 10-24 (Edge 1 dimension)
yy = 10-24 (Edge 2 dimension)
zz = 10-24 (Edge 3 dimension)
aa = 06-24 (Height)

Used in Flexduct distribution systems

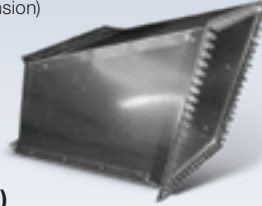


DUCT REDUCERS

DX41_{yyxxbbaa} (533)

yy = 06-18 (Drive dimension, larger end)
xx = 08-30 (Slip dimension, larger end)
bb = 06-18 (Drive dimension, smaller)
aa = 08-28 (Slip dimension, smaller)

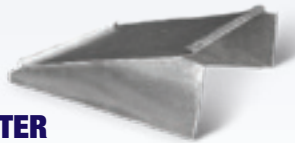
Options: C = Centerline reducer



TRANSITION

DX82_{yyxx} (518)

xx = 08-38 (Slip dimension)
yy = 8, 10, 12 (Drive dimension)
Add "D" for Transition with Damper



DUCT ADAPTER

DX80_{aa} (534)

aa = 02, 04, 06, 08, 10, 12 (Duct reduction)
yy = 8, 10, 12 (Drive dimension)

Example: 24x8 to 18x8
Need 6" reduction on 8" Drive = DX800608



REDUCERETTE

DX79_{aa}yy

aa = 02, 04, 06, 08, 10, 12 (Duct reduction)
yy = 8, 10, 12 (Drive dimension)

Example: 24x8 to 18x8
Need 6" reduction on 8" Drive = DX790608

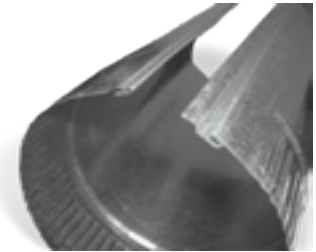
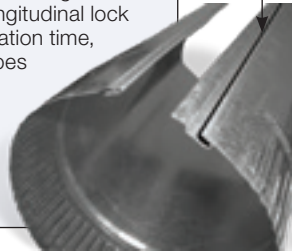
ROUND PIPE

DIAM.	RACK QUANTITIES 5 FT. ROUND PIPE	
	UNBOXED	BOXED
3	550	
4	630	480
5	480	350
6	350	250
7	240	160
8	200	150
9	160	
10	150	
12	120	
14	80	

All sizes 10/Bundle except 3" at 5/Bundle.
4"- 8" Sizes Boxed or Unboxed.
All Sizes over 8" Unboxed.
Beaded Pipe Available.
3" and 4" 10' section available assembled for extra charge.

New Quik-Seal pipe saves your customers time and money by eliminating the need to seal the longitudinal lock seam. Installation time, expensive tapes and mastic supplies are reduced providing a clean, high quality look.

UL Classified
Polymer-based
Sealant



QUIK-SEAL ROUND PIPE

RP06_{xyyyzzz}

RP07_{xyyyzzz} (Unboxed 4" - 8")

xx = 04-16 (Diameter)
yy = 30, 26, 24 (GA)
zz = 036, 048, 060, 120 (Length)

GALVANIZED ROUND PIPE

RP01_{xyyyzzz}

RP05_{xyyyzzz} (Unboxed 4" - 8")

xx = 03-32 (Diameter)
yy = 31, 30, 28, 26, 24, 22 (GA)
zz = 012, 024, 036, 048, 060, 120 (Length)
Options: Buttonlock and Snaplock
Boxed in 4"-8", A = Assembled for 120" lengths (3 & 4" only)



Button Lock



Quik-Seal Button Lock



Snap Lock



Quik-Seal Snap Lock

	GA	DIAMETER	LENGTH	LOCK TYPE
STANDARD	30	ALL	2', 10'	BUTTONLOCK
	30	3", 4", 5"	5'	BUTTONLOCK
	30	6" & ABOVE	5'	SNAPLOCK
	28	ALL	2' - 5'	SNAPLOCK
	26	ALL	2' - 5'	SNAPLOCK
	24	ALL	2' - 5'	SNAPLOCK
OPTIONAL	30	6" & ABOVE	5'	BUTTONLOCK